

## PRESS RELEASE

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### **SOCIETE GENERALE CORPORATE & INVESTMENT BANKING AWARDED BY ITS CLIENTS IN EXPORT FINANCE AND COMMODITIES BUSINESSES**

Societe Generale Corporate & Investment Banking has won several Awards for Excellence from leading industry magazine, *Trade Finance Magazine*. Based on client votes, this recognition spans a wide spectrum of sectors, including commodities, trade and export finance.

The bank was named **Best Export Finance Arranger** for the tenth consecutive year.

Reflecting its commitment to the global world of commodities, Societe Generale Corporate & Investment Banking was named **Best Commodity Finance Bank** for the third consecutive year, **Best Metals Finance Bank** for the second consecutive year and **Best International Trade Bank in Russia** for the second consecutive year.

Furthermore, the bank also received the following accolades:

- \_ #2 Best Energy Finance Bank
- \_ #2 Best Softs Finance Bank
- \_ #2 Best Development Financial Institution (DFI) Finance Arranging Bank
- \_ # 3 Best Trade Bank in Eastern Europe & CIS
- \_ # 3 Best International Trade Bank in Brazil

These awards demonstrate how the bank has continuously supported its clients, remaining a leading partner that provides optimal financing solutions across a variety of sectors globally, as illustrated by Iridium NEXT Constellation, C-Power, TGV Morocco, SiburTobolsk, Nord Stream Phase 1, Brunswick Rail, Henan Yugang Longquan, Perenco and Sucden Americas\*, among the 25 transactions awarded 'Deals of the Year' for 2010 by *Trade Finance Magazine*.

#### **Note to the Editors:**

##### ***Trade Finance Magazine***

*Trade Finance Magazine*, part of the Euromoney group, is a monthly publication which provides information on global trade, export and commodity finance markets. [www.tradefinancemagazine.com](http://www.tradefinancemagazine.com)

Methodology

The Awards for Excellence is an annual event and is based on a readers' poll. In the 2011 edition, Global Awards gathered around 16,000 votes across all categories.

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**Brunswick Rail**

USD 300m asset-based financing to purchase more than 5000 new railcars for Brunswick Rail Group, one of the leading Russian privately-owned providers of rolling stock under operating leases (July 2010)

**C-Power**

EUR 1 Bn financing package in favour of C-Power. The facilities finance the second and third phases of a 325 MW offshore wind farm on Thornton Bank. (November 2010)

**Gazprom Neft**

USD 1.5bn five-year crude oil pre-export finance facility in favor of Gazprom's oil subsidiary, Gazprom Neft. (September 2010)

**Henan Yugang Longquan**

RMB 450m 24-month domestic sales pre-financing term loan facility in favour of Henan Hong Kong Longquan Aluminium Co. Ltd. (HHLA) and Yu-Kong Longquan Aluminium Co. Ltd. (YKLA), two private aluminium smelting companies, part of Yichan Power Group, one of the top ten aluminium producers in China. (June 2010)

**Iridium NEXT Constellation**

USD 1.8 Bn COFACE Buyer Credit to finance Iridium Communications' NEXT constellation. The new generation satellite constellation, constructed by Thales Alenia Space, will enhance and extend communication services for its growing client base. (October 2010)

**Nord Stream Phase 1**

EUR 3.9 Bn Phase I financing of the Nord Stream pipeline project. The Nord Stream project involves the development of a strategic offshore gas pipeline linking Russia and the European Union via the Baltic Sea, giving Western Europe direct access to Russia's vast natural gas reserves. This first phase of financing is for one of two parallel pipelines with a combined annual capacity of 55 billion cubic meters. (March 2010)

**Perenco: European Upstream**

USD 2.8 Bn reserve-based finance/acquisition facility in favour of one of the leading independent oil & gas companies, Perenco, to fund new acquisition opportunities for continuing growth. (May 2010)

**SiburTobolsk**

USD 1.4 Bn facility in favor of Russian development bank, Vnesheconombank, for the construction of a full-scale polypropylene production facility for Tobolsk Polymer, a special purpose project company of Russia's leading petrochemicals group, Sibur. The Tobolsk Polymer facility will hold the largest single unit for polypropylene in the world. (January / July 2010)

**Sucden Americas**

USD 175m 18-month committed senior secured revolving credit facility for Sucden Americas Corporation, a wholly-owned subsidiary of global sugar trading house Sucres et Denrées (September 2010)

**TGV Morocco**

EUR 275m COFACE Buyer Credit in favour of Morocco's public sector railway agency, ONCF. The transaction finances the development of a high speed railway in Morocco between Tanger and Kenitra (Casablanca), the first high speed train in Africa and in the Arab world. The financing is part of a Financial Protocol of EUR 625 M signed between the governments of France and Morocco. Alstom Transport is constructing the railway system. (December 2010)

## **Societe Generale**

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Its 157,000 employees\* based in 85 countries accompany more than 33 million clients throughout the world on a daily basis. Societe Generale' teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- Retail banking in France with the Societe Generale branch network, Credit du Nord and Boursorama
- International retail banking, with a presence in Central and Eastern Europe and Russia, in the Mediterranean basin, in Sub-Saharan Africa, in Asia and in the French Overseas Territories
- Corporate and investment banking with a global expertise in investment banking, financing and global markets.

Societe Generale is also a significant player in specialised financing and insurance, private banking, asset management and securities services.

Societe Generale is included in the international socially-responsible investment indices: FTSE4good and ASPI.  
[www.societegenerale.com](http://www.societegenerale.com)

*\* including employees of Societe Marseillaise de Credit acquired in September 2010 by Credit du Nord*

## **Société Générale Corporate & Investment Banking**

At the core of Société Générale's universal banking business model, the Corporate & Investment Bank is a well-diversified and leading player with nearly 12,000 professionals present in 33 countries across Europe, the Americas and Asia-Pacific.

Standing by its clients across sectors, the Corporate & Investment Bank tailors solutions for them by capitalising on its worldwide expertise in **investment banking, global finance, and global markets**.

- For **Corporates, Financial Institutions and public sector**: providing a global advisory approach (M&A, debt, equity transaction, capital structure, and asset & liability management), as well as quality capital raising solutions across the debt and equity spectrum, optimised financing and expert risk management responses notably in the realm of foreign exchange and rates derivatives.
- **For investors**: offering reliable and sound investment opportunities and risk management solutions through its integrated global markets platform delivering seamless access to markets (equity, rates, credit, currencies, commodities and derivatives), as well as advice and solid financial engineering, quality of execution and forwardlooking research across asset classes.

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