

PRESS RELEASE

London, 27 September 2017

SOCIETE GENERALE CORPORATE & INVESTMENT BANKING APPOINTS A NEW GLOBAL HEAD OF FINANCIAL INSTITUTION GROUP

Societe Generale Corporate & Investment Banking (SG CIB) is pleased to announce the **appointment of Jose Enrique Concejo as global Head of Financial Institution Group**. His appointment will be effective from 1 January 2018.

Based in Paris, Jose Enrique will report to Thierry d'Argent and Sylvie Rémond, Co-Heads of Coverage and Investment banking. He will replace Pierre-Yves Bonnet who, after 5 years heading the Financial Institution Group, will take new responsibilities within the bank. His new role will be announced at a later date.

Pierre-Yves Bonnet retains his current role within the Financial Institution Group until the end of 2017 and will focus on ensuring, since beginning of September, a smooth transition with Jose Enrique in coordination with Richard Kuras, Deputy Head of Financial Institution Group. Leveraging on their solid experience and extensive knowledge in the sector, Jose Enrique Concejo and Richard Kuras will continue to further develop the financial institutions' franchise.

The Financial Institution Group was created in 2012 to reinforce the bank's sectoral expertise and to enrich its services and advisory offer for financial institutions. The department provides an integrated investment banking's offer to serve banks, insurance, fund managers, pension funds as well as the public sector*. It brings together a senior bankers' team in charge of the coverage as well as experts in capital structuring, capital markets and mergers & acquisitions.

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* Central banks, development banks, sovereigns, public authorities and supranational.

Biography

Jose Enrique joined Societe Generale Corporate & Investment Banking in 2009 as Head of Coverage for Financial Institutions in Spain and Portugal. Jose Enrique worked for a large part of his career at UBS Investment Bank, starting in the chemicals team as a sectorial analyst, then as a Senior associate within equity capital markets, and finally as Head of coverage for Financial Institutions in Spain and Portugal.

Jose Enrique holds a MBA from the Wharton School and a master in International Studies from the Lauder Institute of Upenn. He is also a CFA charterholder.



SOCIETE GENERALE

Societe Generale has been playing a vital role in the economy for 150 years. With more than 145,000 employees, based in 66 countries, we serve on a daily basis 31 million clients throughout the world. Societe Generale's teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- **Retail banking in France** with the Societe Generale branch network, Credit du Nord and Boursorama, offering a comprehensive range of multi-channel financial services at the leading edge of digital innovation;
- **International retail banking, insurance and financial services to corporates** with a presence in developing economies and leading specialised businesses;
- **Corporate and investment banking, private banking, asset management and securities services**, with recognised expertise, top international rankings and integrated solutions.

Societe Generale is currently included in the main sustainability indices: DJSI (World and Europe), FSTE4Good (World and Europe), Euronext Vigeo (World, Europe and Eurozone), Ethibel Sustainability Index (ESI) Excellence Europe, 4 of the STOXX ESG Leaders Indices, MSCI Low Carbon Leaders Index.

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SOCIETE GENERALE CORPORATE & INVESTMENT BANKING

At the core of Societe Generale's universal banking business model, the Corporate & Investment Bank is a well-diversified and leading player with around 12 000 professionals and a commercial offer in 37 countries, with extensive European coverage and representative offices in Central and Eastern Europe, the Middle East, Africa, the Americas and the Asia-Pacific region.

Supporting its clients across various sectors, the Corporate & Investment Bank offers bespoke financial solutions combining innovation, advisory services and high execution quality in four areas of expertise: **investment banking, financing, market activities and investor services**.

- For **Corporates, Financial Institutions, Sovereigns** and the **Public Sector**: providing strategic advice (M&A, debt, capital structure, and asset & liability management), as well as providing capital market access to finance projects and providing hedging solutions especially in foreign exchange and rates.
- For **Investors**: offering reliable and sound investment opportunities and risk management solutions through its integrated platform delivering comprehensive access to markets (fixed income, credit, foreign exchange, commodity markets, equity, and derivatives), as well as advice and financial engineering, quality of execution, forward-looking research, and an industry-leading clearing proposition & prime brokerage services.

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